

REPRESENTATIVE PROJECTS AND RESULTS

- Involved in several oil and gas acquisitions, the largest in excess of 170 million dollars. Audited natural gas contracts, land lease records, pricing and transportation expenses.
- Expert in agreement analysis in land lease, marketing, processing and acquisition and disposition of oil and gas assets.
- Directed all facets of wellhead deregulation compliance for over \$200 million in gas sales. Negotiated gas sales contracts and other land lease agreements including producer gas balancing agreements, liquid sales agreement, and gas processing agreements.
- Proven coordinator of sales and marketing processes. Responsible for transporting gas to and through gas plants. Supervised gas controllers. Developed transportation contacts to broker capacity on these pipelines.
- Developed analysis of gas pipeline competitors to determine important comparative factors, potential business improvements and “where we stand” analysis.
- Analyzed competitive rates to market gathering transportation service. Resulted in successfully presenting and justifying discount transportation rates to secure new prospective gathering customers.
- Represented the company before regulatory agencies and at pipeline customer meetings. Developed relationships and working knowledge to obtain transportation discounts and favorable decisions and agreements for the company.
- Handled pipeline day-to-day transactions and monitored all pipeline changes in operations, regulatory and business developments.
- Negotiated and finalized transportation discounts and throughput agreements for newly developed deep-water oil and gas reserves.
- Handled natural gas new business on Midwest gas pipelines. EFP’s and storage transactions. Transported gas on major offshore GOM gas pipelines and onshore pipelines in Texas and Oklahoma.

Marilyn Sander



EXPERIENCE

Marilyn Sander is an experienced oil and professional with over 25 year experience in developing and in closing new natural gas marketing opportunities from initial contact to final contract negotiation.

Strong background in researching and interpreting title documents, land leases, warranty deeds, assignments, bill of sales and lease assignments.

Experience in Energy includes gas contract administration, both long term and short term trading contracts. She has experience in due diligence audits of trading floor activities. Marilyn understands the transactions and can audit trail the transactions through the recording process. Her experience also involves natural gas liquids and gas plant allocation of fractionated products. She has several years of contract administration experience and gas transportation via gas pipelines.

Possess proven abilities in planning, strategy, communication and relationship management of customers. Marketing and sales of professional services and business project development. Commended team player.

EDUCATION

MBA, AB Freeman School of Business, Tulane University, New Orleans, Louisiana

B.B A., University of Iowa, Iowa City, Iowa, Accounting